

## more than just vendors

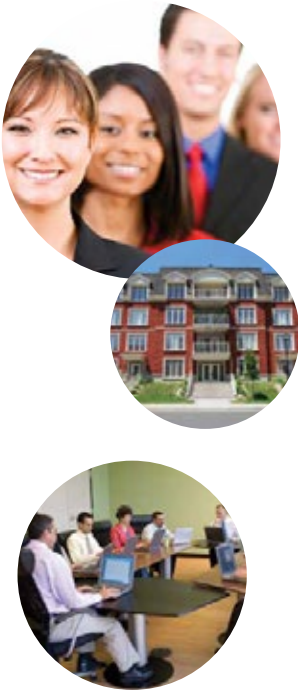
CAI Business Partner members are indispensable to common-interest communities. More than just vendors, these valued members are good corporate citizens. They contribute to CAI publications, speak at CAI conferences and teach CAI professional development courses. Their involvement in CAI is an investment in the very concept of common-interest living.

Compared to nonmember service providers, CAI Business Partners are generally more likely to:

1. Understand community association operations, which saves associations money and reduces frustration for board members and community managers.
2. Have products and services specifically designed for community associations—they don't try to force fit generic solutions into the community association model.
3. Be attuned to community association trends and in a better position to make recommendations and suggestions that a non-CAI business partner may not even consider.
4. Have experience with other community associations, therefore understanding the nature and dynamics of community associations and how best to serve them.
5. Be familiar with community association management, governance and best practices.
6. Understand the roles of board members, management professionals and residents and the relationships among them.
7. Understand the proper request-for-proposal and vetting processes.
8. Understand community association finances—invoicing, budgets (operating, deferred and long-term) and reserve studies.
9. Be exposed to the unique and evolving aspects of community associations through CAI education, publications and events.

Importantly, CAI Business Partners sustain CAI through their membership dues, sponsorships and advertising—support that helps keep CAI membership, education and events more affordable for all members.

**CAI Business Partners—much more than just vendors!**



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Las Vegas, NV 89102  
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Reno: 1 E. Liberty Street, Suite 600  
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### **RYAN REED, ESQ.**

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www.lkglawfirm.com

**LEACH KERN GRUCHOW SONG****DONNA ZANETTI, ESQ., PCAM**

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Reno, NV 89511  
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Kim S Kallfelz, CMCA  
2701 N Tenaya Way Ste 130  
Las Vegas, NV, 89128  
(702)990-9707 • Fax: (702)990-9705  
kim@lasvegashoa.com

## **LAS VEGAS COMMUNITY MANAGEMENT GROUP**

**CAROL APPLE**  
303. Water Street Ste 230  
Henderson, NV, 89015  
(702) 430-4766  
carol@lasvegascommunitymanagementgroup.com

## **LEVEL COMMUNITY MANAGEMENT**

**ANNE CALARCO, CMCA, AMS, LSM, PCAM**  
8966 Spanish Ridge Av. ste 100  
Las Vegas, NV 89148  
(702)308-2334 • Fax: (702)444-2416  
anne.calarco@levelprop.com

## **NEVADA COMMUNITY MANAGEMENT, LLC**

**MELISSA WILLIAMS**  
5550 Painted Mirage Rd Ste 500  
Las Vegas, NV, 89149  
(702)222-2391  
melissaw@nvcnm.com

## **PINNACLE COMMUNITY ASSOCIATION MANAGEMENT**

**FRANCESCA M STEVENSON, CMCA, AMS, PCAM**  
9330 W Sahara Ave Ste 210  
Las Vegas, NV, 89117  
(702)405-3300 • Fax: (702)405-3311  
frankie@pcamlv.com

## **PRESTIGE MANAGEMENT GROUP, AAMC**

**LISA ROBERTS, ADVANCED DCAL, CMCA, AMS, PCAM**  
2785 E Desert Inn Rd Ste 230  
Las Vegas, NV, 89121  
(702)988-0321 • Fax: (702)935-9488  
Lroberts@prestigemgmtgrp.com

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The Nevada Legislative Action Committee (LAC) is a volunteer committee of Community Associations Institute (CAI), consisting of homeowners and professionals serving homeowner associations (HOAs).

CAI is the largest organization in America dedicated to the monitoring of legislation, educating elected state lawmakers and protecting the interests of those living in community associations.

CAI-NLAC is working toward legislative solutions that are right for Nevada home owner associations with the ongoing and generous support of HOA communities across the state. Join CAI's Legislative Action Committee and do your part by contributing a "Buck a Door or More" from your association. "Each association should consult with their legal counsel to verify if their governing documents permit this contribution on behalf of the association."

Send your Contribution to:  
Nevada Legislative Action Committee c/o Hilburn and Lein CPA  
5520 S. Fort Apache Road., Las Vegas, NV 89148 | 702 648-8408 office | [www.caineveda.org](http://www.caineveda.org)

# MANAGEMENT COMPANIES

## **PRIME COMMUNITY MANAGEMENT, LLC**

**APRIL PARSONS, CMCA**

3556 E Russell Rd  
Las Vegas, NV, 89120  
(702)869-0937 • Fax: (702)243-0250  
aparsons@primenv.com  
www.primenv.com

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## **REAL PROPERTIES MANAGEMENT GROUP, INC., AAMC**

**ALISA M. VYENIELO, CMCA, AMS**

3077 E Warm Springs Rd  
Las Vegas, NV, 89120  
(702)933-7764 • Fax: (702)933-7774  
avyenielo@rpmginc.com  
www.rpmginc.com

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## **SAGE MANAGEMENT**

**JUNE HEYDARIAN, ADVANCED DCAL, CMCA, AMS, PCAM**

7455 Arroyo Crossing Pkwy Ste 220  
Las Vegas, NV, 89113  
(702)848-3418  
june@sagemanagementnv.com  
www.sagemanagementnv.com

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## **SEABREEZE MANAGEMENT COMPANY, INC., AAMC**

**ISAIAH HENRY, AMS**

26840 Aliso Viejo Pkwy Ste 100  
Aliso Viejo, CA, 92656  
(949)672-9079 • Fax: (949)855-6678  
isaiah.henry@seabreezemgmt.com

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## **TAYLOR ASSOCIATION MANAGEMENT, AAMC**

**JASON P. HOORN, CMCA, AMS, PCAM**

259 N Pecos Rd Ste 100  
Henderson, NV, 89074  
(702)736-9450 • Fax: (702)736-0679  
jhoorn@tamhoa.com

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## **TERRA WEST MANAGEMENT SERVICES**

**LISA DE MARIGNY, ADVANCED DCAL**

6655 S Cimarron Rd Ste 200  
Las Vegas, NV, 89113  
(702)251-4537 • Fax: (702)362-5046  
ldemarny@terrawest.com

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## **THE ASSOCIATION MANAGEMENT GROUP, LLC**

**KATHERINE RADER, CMCA, AMS, PCAM**

7495 W Azure Dr Ste 140-D  
Las Vegas, NV, 89130  
(702)645-1210  
kat@amgroupplv.com

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## **THE MANAGEMENT TRUST, AAMC**

**STEPHEN ALBERT VITALI, JR., CMCA, AMS, PCAM, RS**

8485 W Sunset Rd Ste 100  
Las Vegas, NV, 89113  
(702)835-6904 (2450) • Fax: (702)835-6905  
steve.vitali@managementtrust.com

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## **VARALINO COMMUNITY MANAGEMENT**

**MICHELLE TAGATA**

6835 S Eastern Ave Ste 110  
Las Vegas, NV, 89119  
(702)968-0405  
michelle@varalino.com

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## **VINTAGE GROUP**

**AMY MOORE, CMCA**

100 Pacifica Ste 340  
Irvine, CA, 92618  
(855)403-3852 • Fax: (800)996-3051  
amy@vintagegroupe.com  
www.vintagegroupe.com

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## **WESTWARD360, INC., AAMC**

**ADRIEN BARKER, CMCA, AMS**

8235 S. Eastern Ave., Suite 170  
Las Vegas, NV, 89123  
(702)813-4379  
adrienb@westward360.com  
www.westward360.com

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